

The Builder

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HICKORY & CATAWBA VALLEY



Home Builders
ASSOCIATION

March 2006

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www.HickoryHBA.com

Associate Expo & Casino Night Nears

The association **March 16** Membership Meeting features our first-ever **Associate Expo & Casino Night**. Taking place from 6-9 p.m. at the Lake Hickory Country Club this exciting and fun event will draw association members together to learn about each other's products and services while playing games with the prospect of winning cool prizes!

Games offered will include poker, roulette, Texas Hold 'Em, and more. Chips will be available from the vendors in the Associate Expo. Winners of the games will then have the opportunity to participate in drawings for special door prizes offered by the vendors and the association.

We have room for only 35 booths in the Expo. It is filling up fast, so reserve your space for only \$150. Forms are available by calling 828-322-6482.



Donation Presented at Association Meeting

Former association Secretary, Randy Harrill (who moved to the Myrtle Beach area in January), presented as the winner of the *Men of the HBA 2006 Calendar* contest, the \$1,000 donation to Mary Ann Gosnell on behalf of Brett's Ride for Rhabdo. The proceeds will be given to the Wake Forest School of Medicine to be used for cancer research in the field of Pediatric Oncology and Hematology.



It's time to register your team and/or sponsorship in the Spring Sports Outing—p 2.



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Enrollment for 2006 is taking place.

To get the greatest benefit out of your membership, call the office right away for details.

CLUB

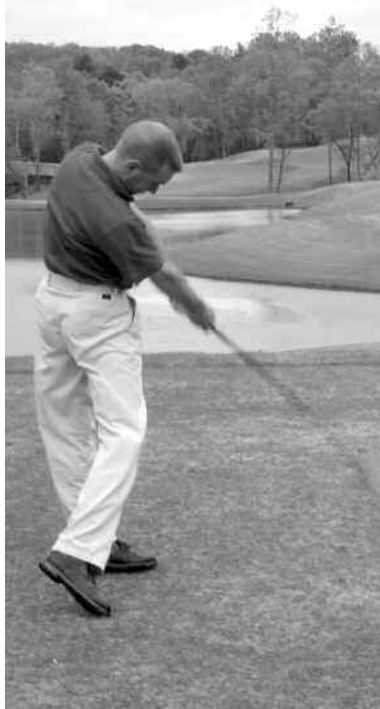


Star Volunteer



Jana Barlowe

This month's star is **Jana Barlowe** of **Realty Executives**. Jana describes herself as a "worker bee," and she is certainly proving valuable in that capacity! Although new in the association she has already helped with the Fall Golf Tournament. She is now helping the Parade and Spring Sports Outing. And she's signed up to help with the Fishing Tournament and the Christmas Party! Thanks for making a difference, Jana.



Sports Outing To Be Held Again On Championship Course

Registration is now open for this important association fund-raiser that makes possible our college scholarships and other charitable programs.

JK Landscaping and **Kerr's HRM Concrete** have already stepped up to be Title Sponsors of the event. In addition, each team playing will have a sponsorship role, along with many other non-playing sponsors.

Organizers are planning a premium event on the Jones Championship Course at **Rock Barn** for **April 25**. They are capping it at 32 teams, so register early to guarantee a spot.

Parade of Homes Preparations Wrap Up

With 25 homes entered (and perhaps a few more coming!) the **2006 Parade**—open for two weekends, **May 13-14** and **20-21**—will be a bigger community event than ever. Associate members are also seeing the value in promoting their messages to the home buying public through ads in the *Parade* magazine. Thanks to all—especially to our Title Sponsor, **Ferguson Enterprises**, and the sponsors of the Preview Party, **Rexel** and **Catawba Valley Building Supply**.



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Tom Granger

Spring is here, at least the last few days felt like it.

These 70° days have given me a strong case of spring fever. Hopefully, the same will happen with a large group of homebuyers. Seeing the trees blooming and hearing the birds reminds me of how blessed we are to live in such a beautiful part of the Catawba Valley.

Our association has several exciting events coming up. Terry Lines and his task force are working on our first ever **Associates Expo & Casino Night** for March 16th. This should prove a unique and entertaining night of networking, fun and games. I hope to see you there. On April 25 will be one of my favorite annual events, our **Spring Golf Tournament**, again at Rock Barn. I can't wait to mingle and talk trash to all of our association sandbaggers. Christi Miller and her group are working hard to make this event first rate. Knock the rust off your golf clubs and get ready to tee up! And last but not least...the **Parade of Homes** is scheduled for May 13-14 and 20-21. The task force has been working hard on this large project since last September. I thank everyone who has entered a home or taken an ad out in the magazine. A lot of people are working very hard for our association this year. "Thanks" to all. It is great working with you.

...a message from your President

Associates Expo & Casino Night

Thursday, March 16

Lake Hickory
Country Club

6:00 pm

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Officers & Directors

President:

Tom Granger

Builder Vice President:

Curtis Barlowe

Associate Vice President:

Jeff Kerley

Treasurer:

Will Hartley

Secretary:

Randy Harrill

Past President:

Chris Wright

HBA Directors: Phillip Bollinger, Byron Carroll, Barbara Cole,

Arthur Fisher, Tracy Hogan, Rob Howard, Terry Lines, Christi Miller, Jeff Mitchell, Denise Modrick, Vallie Picciarelli, Dale Rockensuess, Ernie Sills

Life HBA Directors: Builders: George Henson, Gerald Kamp,

Noah Lail, Ray Maltba, Grady O'Neal, Gene Wright.

Associates: David Sain

NCHBA Life Director: George Henson

NCHBA Directors: Dent Allison, Brant Rosson, Tracy Warlick

Alt. NCHBA Directors: Barbara Cole, Gerald Kamp, Tim Miller

National Life Directors: Ray Maltba, Grady O'Neal

NAHB Directors: Fred Craig, George Henson, Gene Wright

Alt. NAHB Directors: Terry Lines, C.E. Moser, Jr., Dale Rockensuess

**Hospitality Hosts
Honor List**

Special "THANKS!" is extended to the following who serve as hospitality hosts for the Association's membership meetings.

As you learned at the January Membership Meeting, we are forging new paths this year! One innovation is to have a couple of our meetings at the location of a member company who sponsors that meeting (& dinner). If your company is interested, call 828-322-6482.

The Builder is a publication of the non-profit Home Builders Association of Hickory-Catawba Valley, 3145 Tate Blvd. SE; Hickory, NC 28602. Telephone: 828-322-6482. Fax: 828-324-4663. www.HickoryHBA.com. One annual subscription is included in each member's dues. Association staff: Executive Officer, Robert Kraay; Executive Assistant: Celia Abernathy

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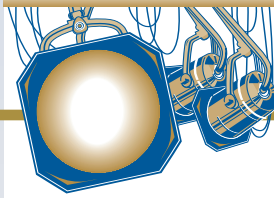
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Charles Canrobert



Charles is Chief Operations Officer for Colson Park Construction. His two children are 4 and 11 years old. He currently lives in Newton.

- Charles grew up in Conover and graduated from NC State in Engineering. After 5 years as a Plant Engineer with Perdue Farms and 10 years with Matthews Construction, he joined Colson Park in 2004 as it was being formed.
- Colson Park Construction, with Kemp Sigmon as Senior Executive and Vice President, works as a team combining the experience of individuals from a variety of backgrounds that complement each other to deliver high quality homes, both custom and speculative.
- Charles' experience bridges the techniques used in the commercial field with those of residential construction.
- Charles has been active in his church, teaching 6th through 8th grade Sunday School.

Round Table Generates Discussion



An initiative begun by President Tom Granger to get more Builder members involved and to increase interaction with associates was a very productive round table on the topic of getting builder business held before the February meeting.



John Adratico with Identity Theft Shield provided members with suggestions for protecting their identity from theft.

Membership Update

NEW MEMBERS:

Abel Masonry LLC

Phil Bracewell III
PO Box 3155
Hickory, NC 28603-3155
(828-238-7151)

Sponsor: Sandra Leonard

Dry-Pro Basement Systems

Ron Weatherly
PO Box 50
High Shoals, NC 28077-0050
(704-735-5135)

Sponsor: Rob Howard

North Henline Construction LLC

Larry Henline
4330 3rd St NW
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(828-612-0411)

Sponsor: Joyce Roberts

Timmerman Mfg. Inc.

Dan Timmerman
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Sponsor: Glenda Christian

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Membership Update

(continued from page 4)

RENEWING MEMBERS:

1-5 YEARS

Larry Henline Construction Co.

Larry Henline

Passman's Home & Lawn Care, Inc.

Mike Passman

Valley Rental Centers Inc.

Miklos Treiber

Carlton Builders Inc.

Mike Carlton

Neill Grading & Const. Co.

Ed Neill

ProTech Roofing

Dale Trivette

Sun-Kool Window Tinting

Eddie Wilson

Ward Construction

Joe Ward

Blake Builders

John Blake

6-10 YEARS

Fotheringham & Assoc/Nationwide

Chip Fotheringham

Barlowe Bros. Construction

Curtis Barlowe

Charlotte Observer/CVN

Arthur Fisher

RT Inc.

Patricia Lynn

11-15 YEARS

Custom Carpentry & Int. Images

Mark Putnam

S & H Pools, Inc.

J. V. Huffman

Members Interior Const.

Mike Cook

Hutchinson Plumbing, Inc.

Tom Hutchinson

The Real Estate Book

Steve Phillips

Young M. Smith, Jr., Attorney

Young Smith

16-20 YEARS

Frazier Properties, Inc.

Sherri Frazier

26-30 YEARS

Robinson Bldrs Mart of Newton

Leon Robinson

MEMBERSHIPS CANCELLED:

Affordable Mobile Storage

Steven Beane

Caplette Construction

Sean Caplette

Evergreen Landscaping & Grdng

Eric Marlowe

Icenhour Grading & Hauling, LLC

Ray Icenhour

Northwestern Siding Supply Co.

Steve Simmons

Prism Development LLC

Kathleen Rose

Providence Home Builders

Kevin Annas

Tucker Bros./Div. TNT Dist.

Stuart Tucker

HBA Events Calendar

March

15: Parade of Homes entry/ad deadline

16: Associate Expo & Casino Night

April

4: Board of Directors Meeting

16: Easter Sunday

17: Easter Monday (office closed)

25: Spring Sports Outing


Member Notes:



• We rejoice with **Rob Howard** of **Habitat for Humanity** on the birth of his son **Thomas Clay**, born February 21.

• Our sympathy is with **Larry Henline** and **Robert Henline, Jr.**, builder members of the association at their father's death February 24. Also with **Robert Kraay**, association Executive Officer, on the death of his father, March 2.

• Our prayers are with **Frank Wood**, former member who is now living in Randleman. He is very ill. Friends may contact him 336-674-3604.

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Area Meetings

March

- 15: Newton City Council
- 20: Catawba County Commissioners
- 21: Conover Planning Board
- 21: Hickory City Council
- 25: Newton Planning Commission
- 27: Alexander County Commissioners
- 28: Catawba County Planning Board

April

- 3: Catawba County Commissioners
- 3: Conover City Council
- 4: Hickory City Council
- 4: Newton City Council
- 6: Alexander County Planning Board
- 10: Alexander County Commissioners

Education (information in the office):

- **"How to Start a Successful Business"** Small Business Center, CVCC, Mar. 15
- **"Marketing Your Business on a Shoestring"** Small Business Center, CVCC, Mar. 21
- **"Winter Code Seminar"** NC Building Insp. Assoc., Mar. 13-15, Boone
- **"Understanding Land & Title Surveys"** Lorman Ed. Svc., Mar. 30, Charlotte
- **"Energy Conference"** York Tech College & NC/SC HUD, Apr. 5-6, Rock Hill, SC
- **"NC Affordable Housing Conference"** NC Housing Coalition, Apr. 5-6, Winston-Salem

Lake Norman HBA invites builders to their **2006 Builder's Expo**. Register at www.lakenormanhomebuilders.com

Newly Formed Alexander Building Services Advisory Board Brings About Changes

Association member Ryan Mayberry has been instrumental in the formation of an advisory board to provide a forum for discussion between builders and the Alexander County Inspection Department.

The positive benefits of this group were already apparent at last month's meeting of the

County Commissioners. The Inspection Department presented proposals that had already been worked through the Board.

Through the recommendation of the Board work such as footings, foundations, and framing is now allowed to begin prior to all subcontractors verifying their Contractor Identification Numbers.

College Scholarships Offered through NAHB

Students entering or attending 2 or 4-year colleges and studying in construction-related fields should check out the following scholarship opportunities through the National Housing Endowment fund:

- NAHB Women's Council's *Strategies for Success* Scholarship (\$500 - \$1,000).
 - Lee S. Evans (up to \$5,000).
 - Centex Homes *Build Your Future* (up to \$2,500/year).
 - Herman J. Smith (up to \$2,000/year)
- www.nationalhousingendowment.com

Catawba County UDO Proceeds

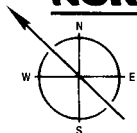
Catawba County is beginning to make presentations on their proposal for a Unified Development Ordinance, bringing together the Small Area Plans. The ordinance will soon be on the county website.

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Video Helps Commissioners Vote Down Growth Ordinance in Lincoln County

On February 22, the *Lincoln Times-News* reported that the plan designed to manage Lincoln County's rapid growth was narrowly defeated by commissioners. The public hearing on the proposed Adequate Public Facilities Ordinance—which ties development to availability of infrastructure—took place at the Lincoln County Board of Commissioners' meeting Monday, February 20. Members voted 3-2 to deny the draft ordinance. An APFO is designed to insure that adequate facilities are available to accommodate the demand created by new development.

The turnout for Monday's public hearing from the builder, realtor, and chamber communities was so large that commissioners held the meeting in the auditorium of the James W. Warren Citizens Center. Providing convincing information for those who attended was a powerful Legislative video recently produced by the NCHBA that backs up the jobs and revenue created by housing & residential construction.

This video is available for any of our members to see and to use by contacting the HBA office.

NAHB Legislative Conference May 10

The 2006 Legislative Conference will be held May 10 at the Hilton in Washington, DC. Meet your Senators and Representatives on Capitol Hill. Take a stand on issues that affect you! Save the date.



Institute Features Design Trends

Design is the key to getting ahead in today's competitive residential housing market. Why design cookie cutter homes when you can learn how to break the mold?

Learn the latest residential housing design trends, tour award-winning homes, and learn how to apply the ideas you see. Register for this national event in Charlotte this year at www.nahb.org/designinstitute.



State Directors Brant Rosson and Tracy Warlick represented you at the NCHBA's 1st quarter Board meeting in Greensboro.

N.C Hall of Fame Nominations Open

The NCHBA is accepting nominations through April 15 for people who have made "significant and lasting contributions to housing in North Carolina, the building industry, and to the NC Home Builders Association."

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- ✓ **Lunch & Learn: Crawlspace—March 8**
To Vent or Not to Vent, that is the question for this Seminar
- ✓ **Parade Magazine Ad Deadline—March 15**
Place your ad in the Hickory area's most popular home magazine
- ✓ **Associates Expo & Casino Night—March 16**
Associates, sign up to exhibit. Everyone, plan to come & have fun!
- ✓ **Spring Sports Outing—April 25**
A premier event on the Jones course at Rock Barn. Sign up!

“Every man owes a part of his time and money to the business industry in which he is engaged. No man has the moral right to withhold his support from an organization that is striving to improve conditions within his sphere.”

Theodore Roosevelt

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